CONTENT PAGE DESIGN BEST PRACTICES

LUKE WROBLEWSKI IASUMMIT, APRIL 2008





Luke Wroblewski





Yahoo! Inc.

Senior Director, Product Ideation & Design

LukeW Interface Designs

- Principal & Founder
- Product design & strategy services

Author

- Site-Seeing: A Visual Approach to Web Usability (Wiley & Sons)
- Form Design Best Practices (Rosenfeld Media) -Upcoming
- Functioning Form: Web applications, product strategy, & interface design articles

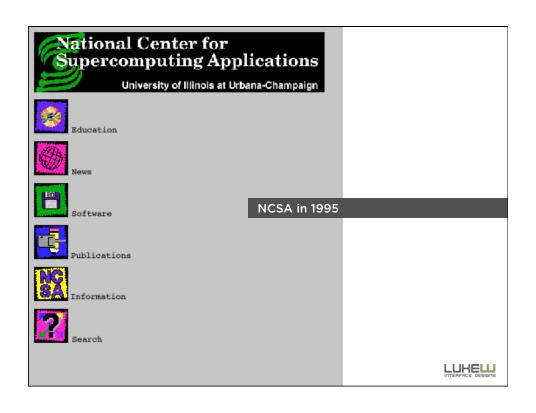
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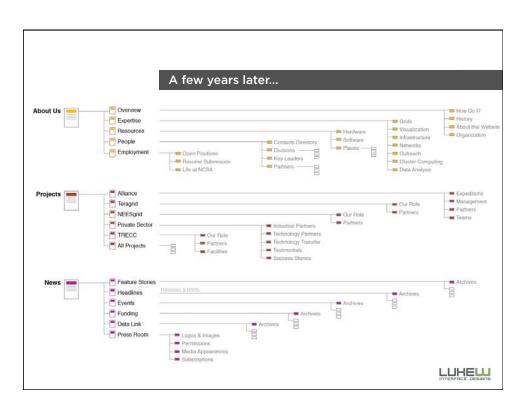
- eBay Inc., Lead Designer
- University of Illinois, Instructor
- NCSA, Senior Designer

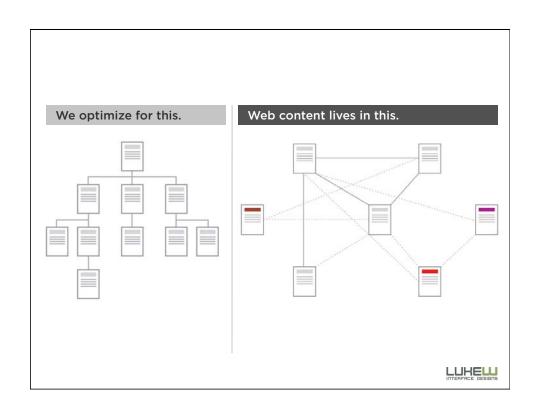
http://www.lukew.com

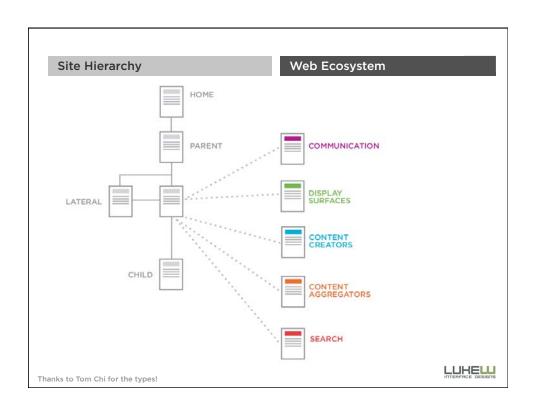


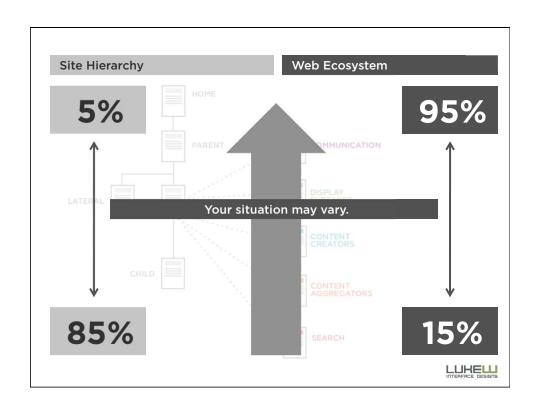
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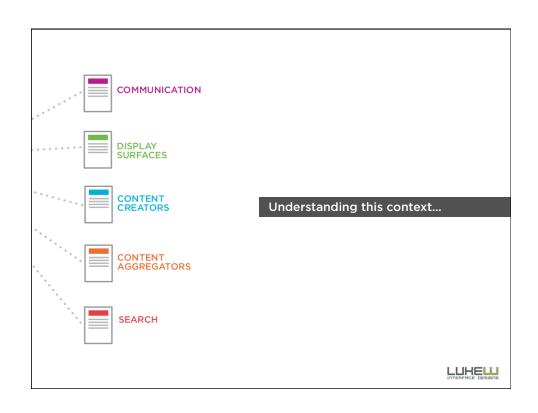


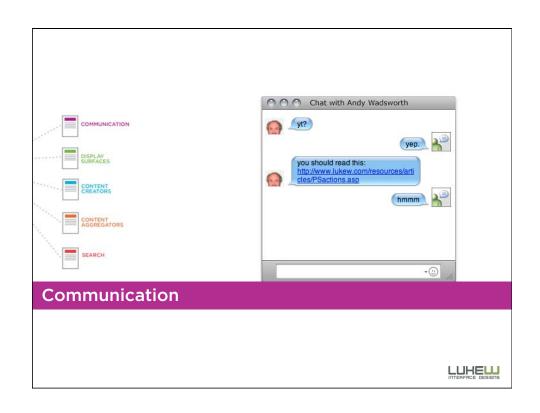


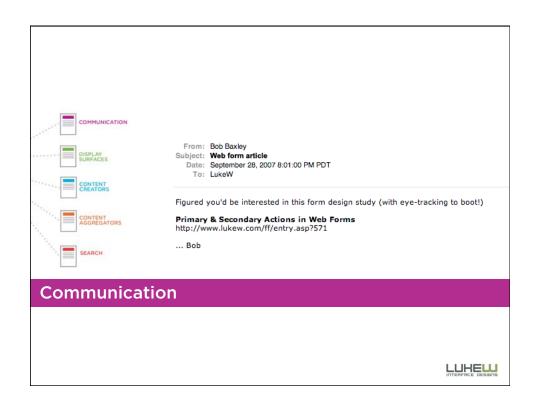




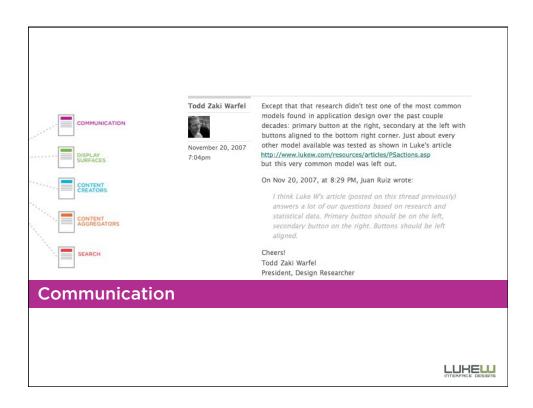


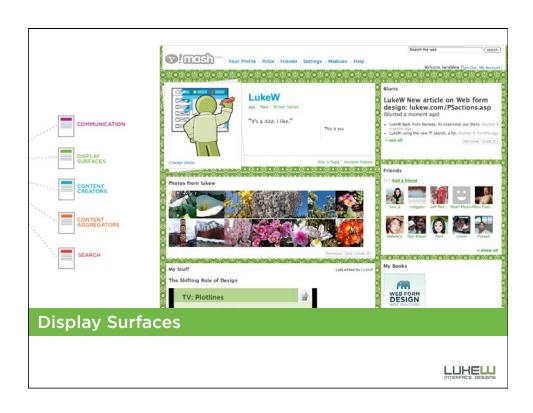


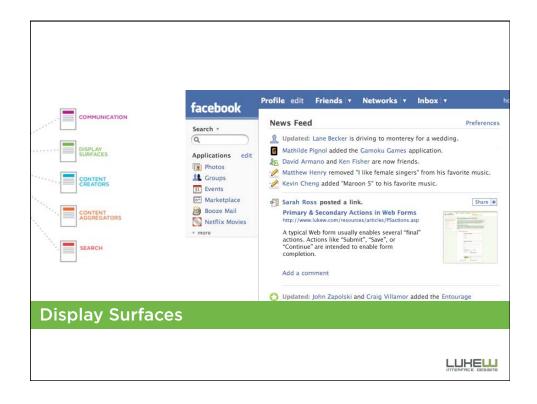


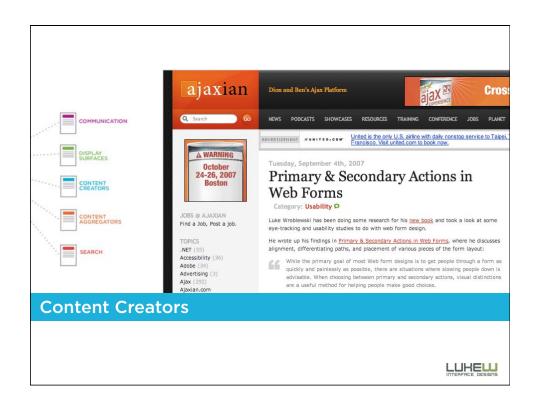


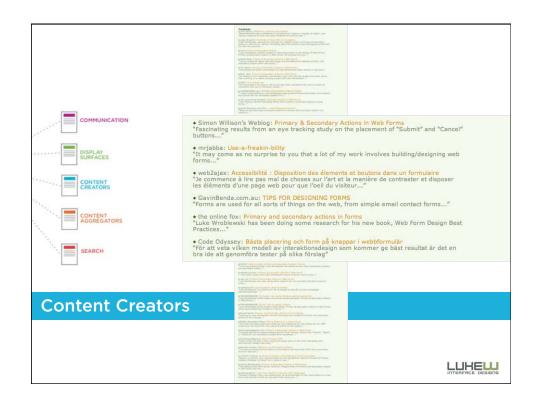


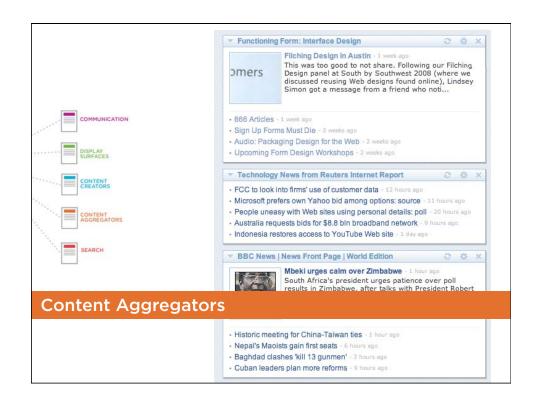


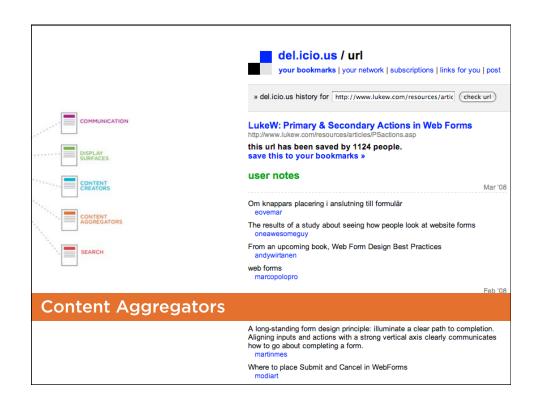


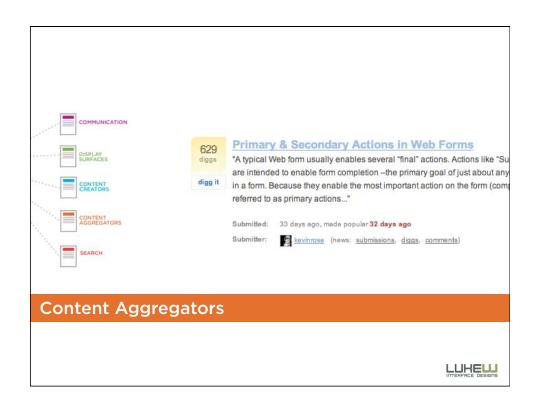


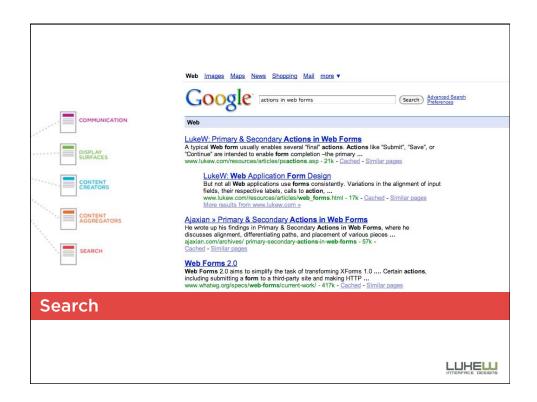


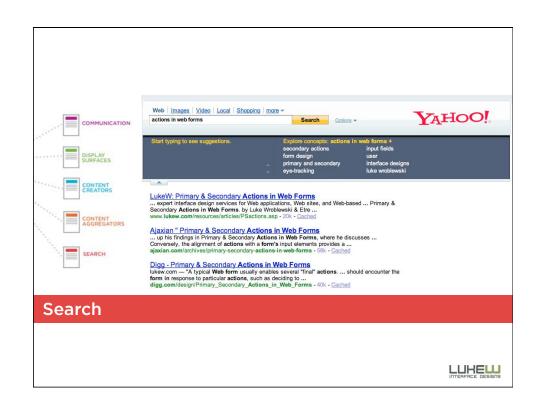


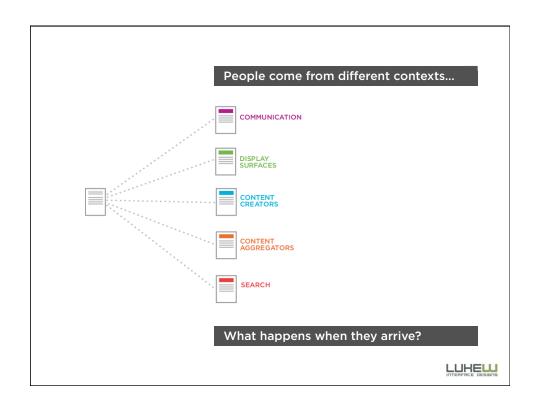




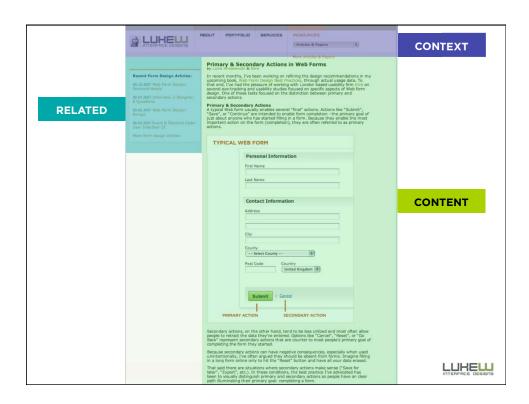




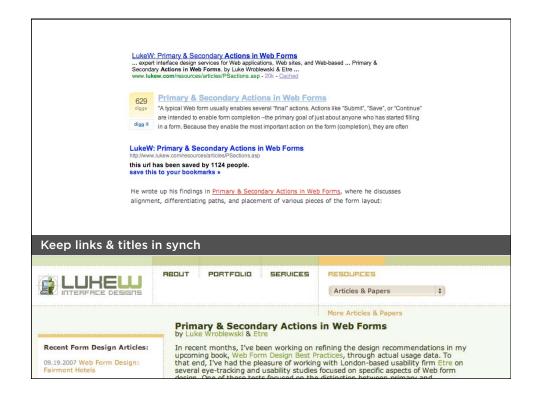


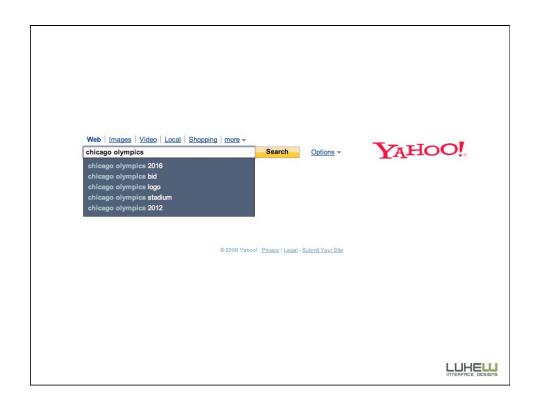


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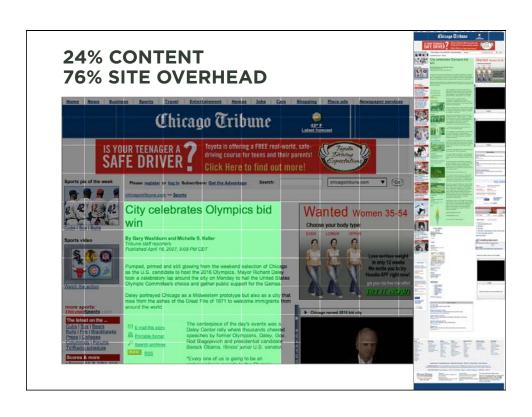


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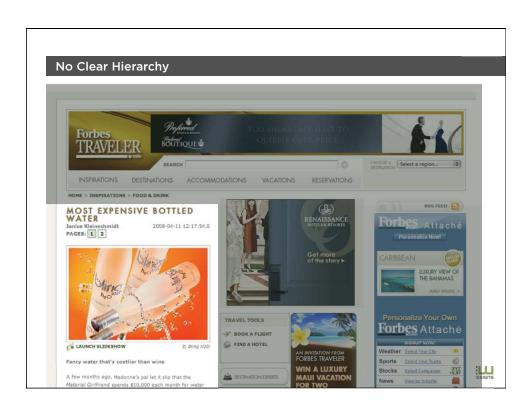


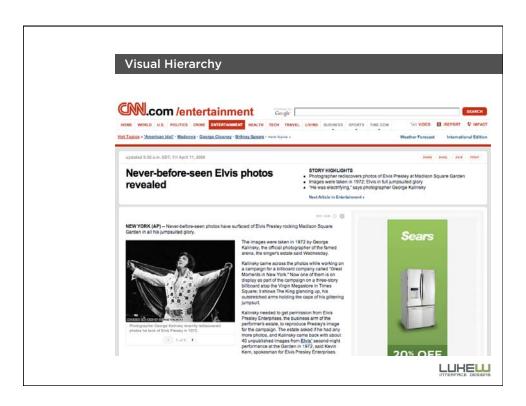


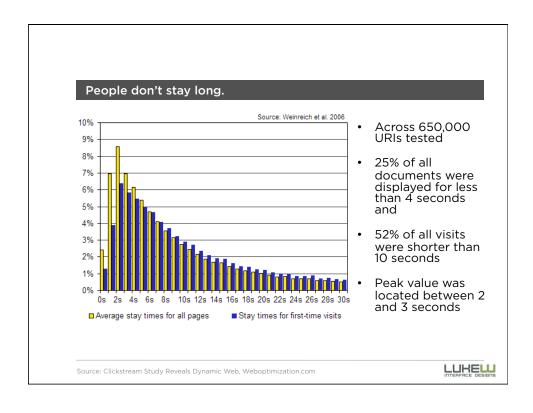


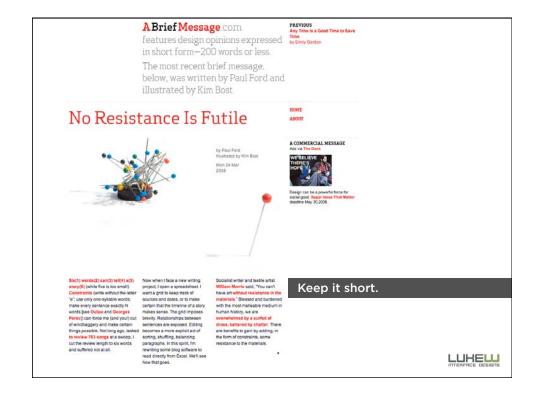


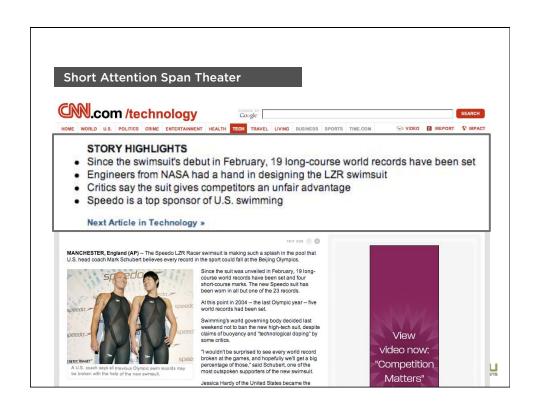










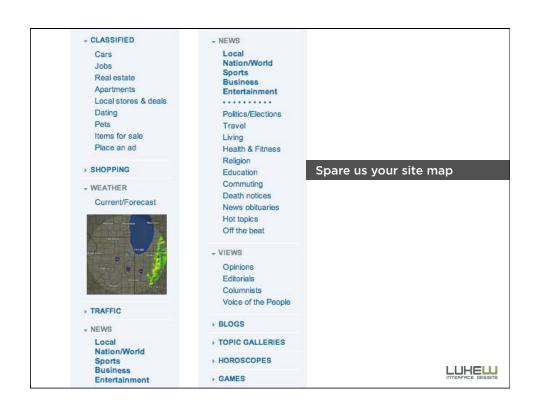


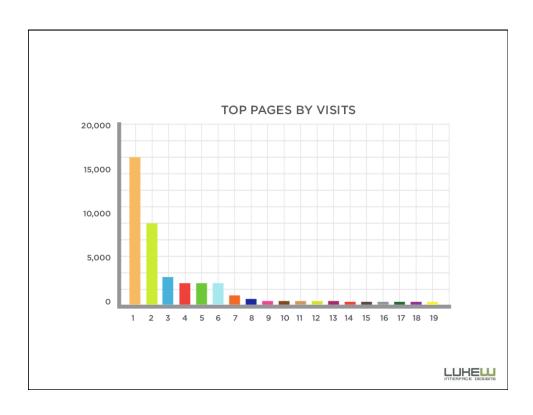
BEST PRACTICES

- Deliver on promises made (even if you don't make them)
- Favor visual hierarchy over site hierarchy
- Short, concise, and scannable provides the option for further engagement









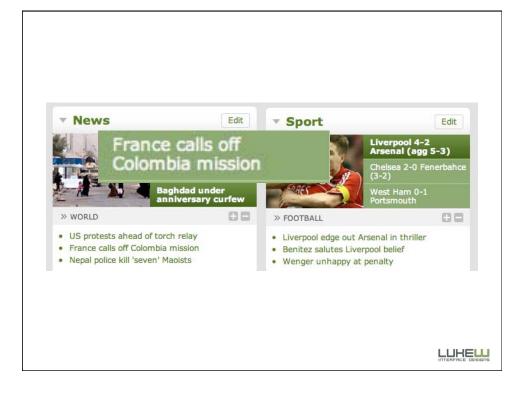


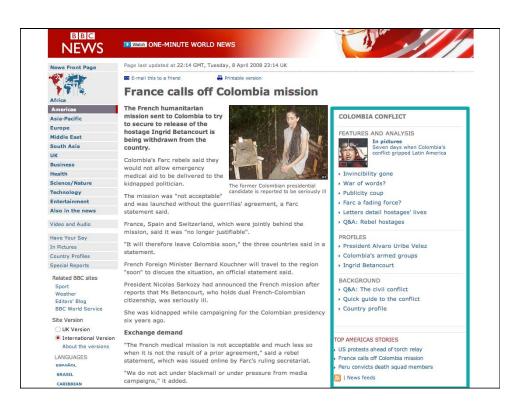


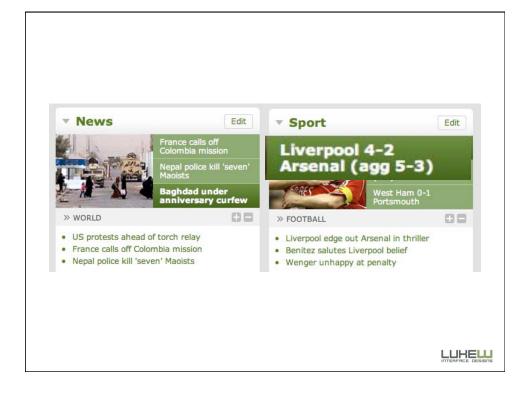


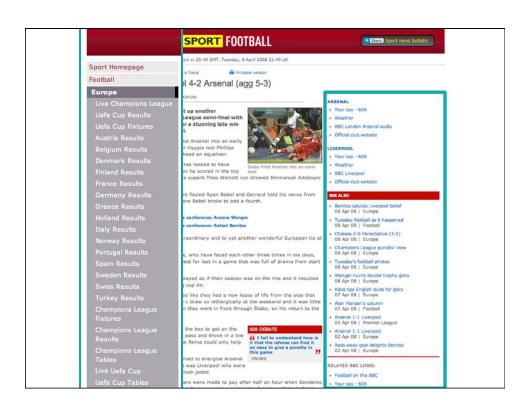


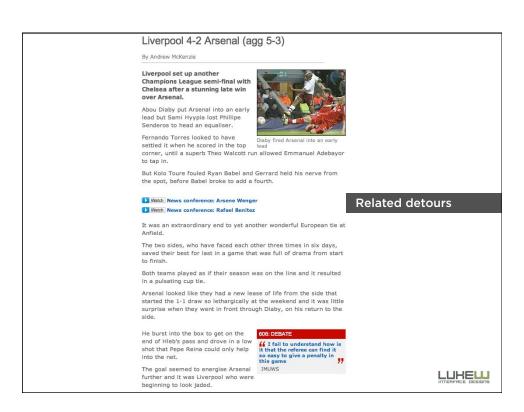






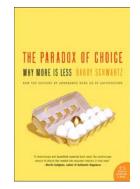












Decision Paralysis

When faced with a higher number of options, less people end up making a choice

Decision Quality

When presented with too many options, people don't use difficult criteria to decide. They choose what's most simple.



"They choose what's most simple."



Back





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Gates: Microsoft Isn't Raising Yahoo Bid

By JESSICA MINTZ - 10 hours ago

SEATTLE (AP) — Microsoft is not privately haggling with Yahoo over the software maker's rejected \$31-per-share buyout offer for the slumping Internet pioneer, Bill Gates said in an interview.

"We sent them a letter and said we think that's a fair offer. There's nothing that's gone on other than us stating that we think it's a fair offer," the Microsoft chairman said Monday. "They should take a hard look at it."

Microsoft Corp. made an unsolicited offer to buy Yahoo Inc, just over two weeks ago. At the time, the deal was valued at \$44.6 billion, but since then, Microsoft's share price has tumbled 12.8 percent, pushing the value of the cash-and-stock offer closer to \$41 billion.

Yahoo spurned the offer and said it "substantially undervalues" the company's assets. The Web portal business was said to be in talks late last week with News Corp. about a complex deal to push its market value toward \$50 billion. Yahoo also was reportedly discussing an advertising partnership with Google Inc.

Most analysts believe Microsoft will do whatever it takes to buy Yahoo. Redmond-based Microsoft has invested heavily in honing its own search engine and advertising technology, but neither it nor Yahoo have helped close the gap with Google, which dominates Microsoft and Yahoo in U.S. search queries and related advertising revenue.

Yahoo is believed to want at least \$40 per share, but Microsoft has held firm so far, calling its original bid "full and fair." Microsoft's next move could be to take the offer directly to Yahoo's shareholders, or to attempt a hostile takeover of Yahoo's board.

Yahoo shares closed at \$29.66 Friday. Markets were closed Monday for Presidents Day.

Gates' comment Monday was in response to a question during a phone interview about an unrelated effort to give students free access to certain Microsoft software.

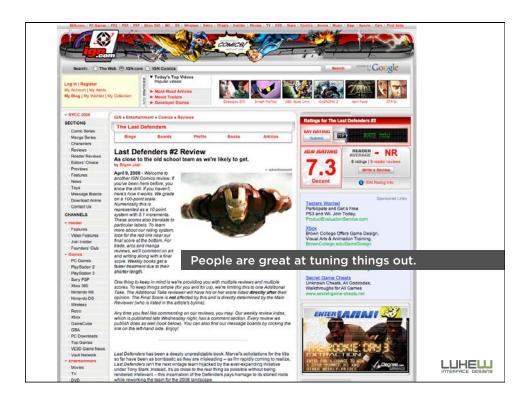
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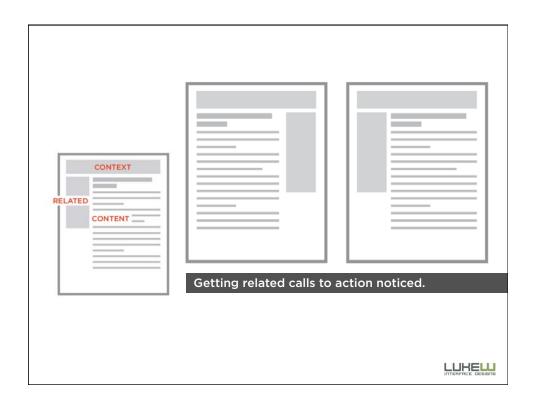
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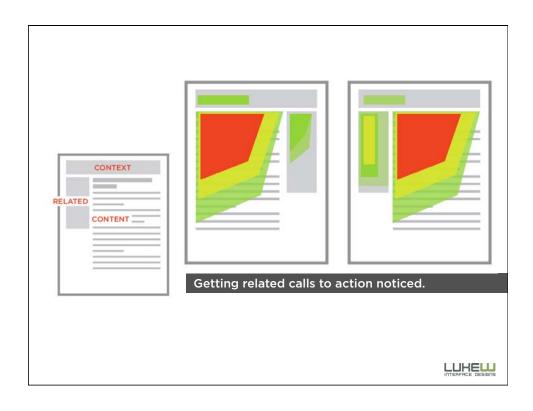


People are great at tuning things out.

Source: Nielsen/Norman Group images, USC Annenburg



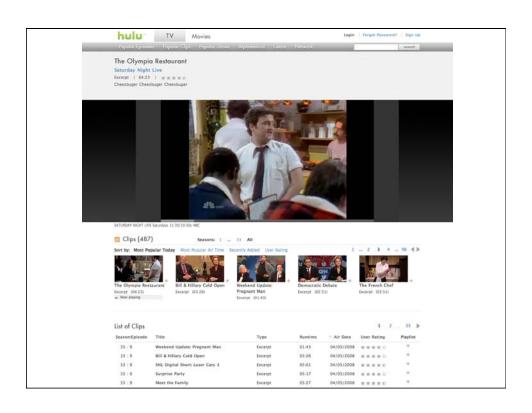




- On search results pages...
- Decreased viewing has big impact on clickthrough
- If viewing of a link falls from 80% to 60%
- The initial probability the link will be selected falls by over 50%

If you don't see it, you won't click it.

Source: EyeTools Google Checkout Addendum, SendTec, Inc.

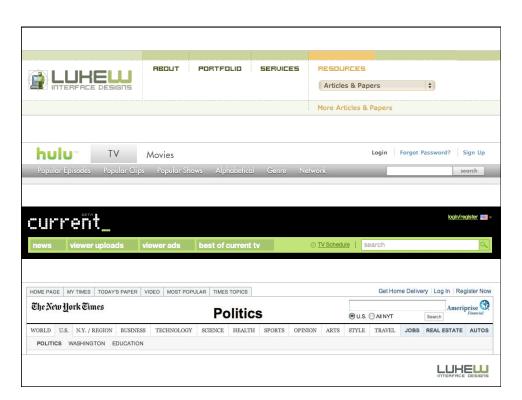


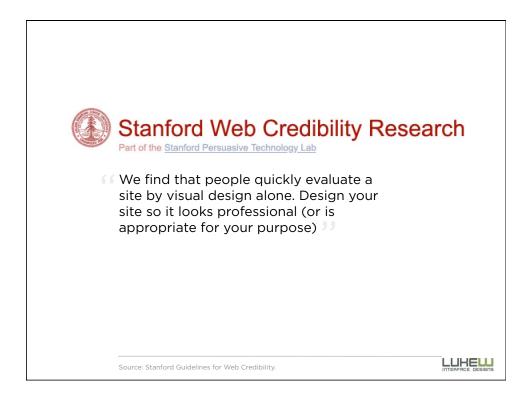


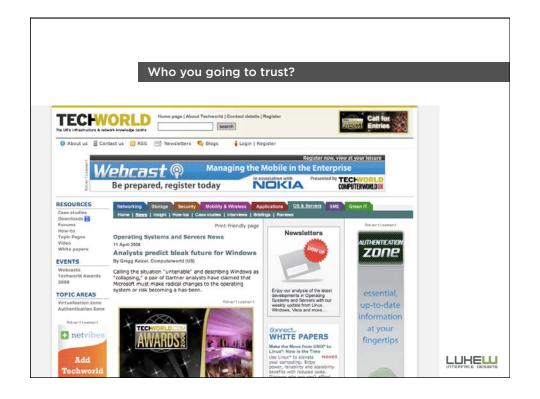


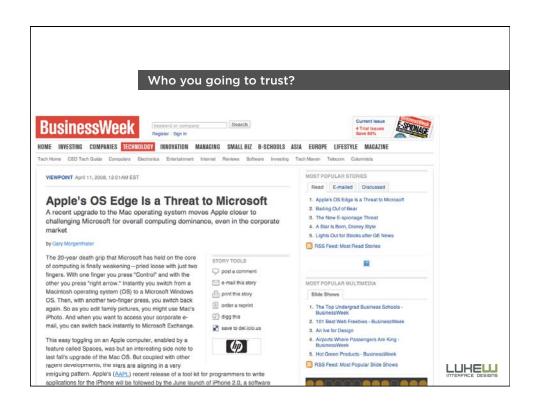
If you make good on content, related calls to action (CTAs) are welcome Limit the number of choices people have to make Think through the presentation of related CTAs

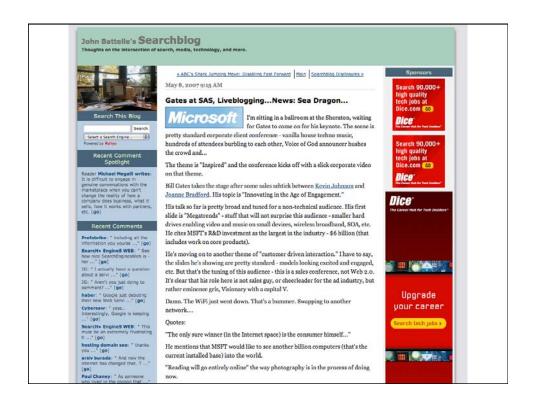




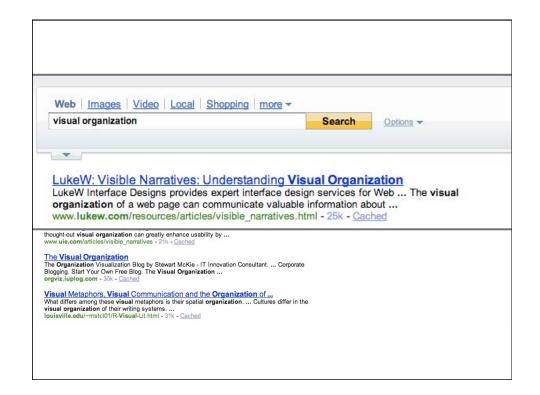


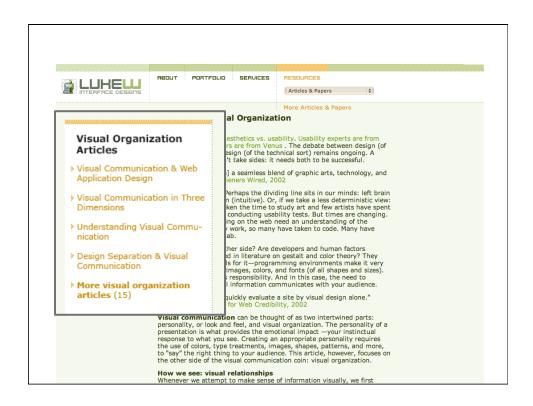


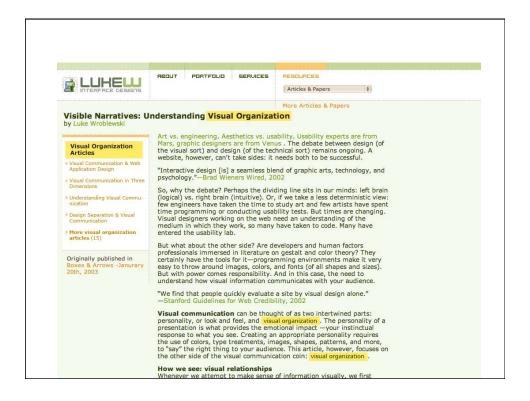


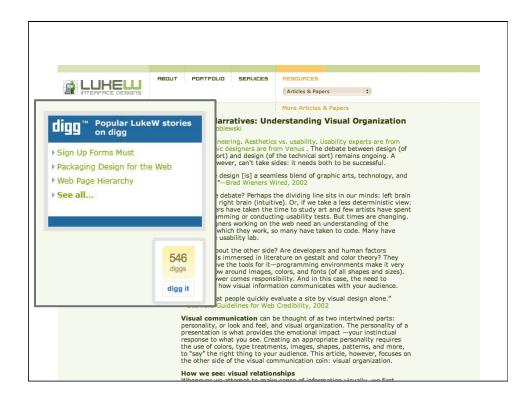












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